



NPLS

LaScala



STUDIO LEGALE

NPLs

The Firm has for more than a decade had a team dedicated entirely to the management of NPLs across all of its offices. The team is focused in particular on supporting due diligence processes into portfolios of NPLs, and managing those portfolios on an outsourcing basis.

Currently, the Firm is involved in managing more than 6,000 such positions, with a gross book value of approximately euro 2.2 billion, and this is an area of continuing expansion.

Heads of the team:

MASSIMO LATTUADA (Partner)

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OUR SERVICES

- Due diligence: support in identifying, analysing and evaluating portfolios.
- Securitisations.
- Receivables management and recovery on an outsourcing basis.
- Data entry.
- Obtaining and checking information, from sources such as land registries, chambers of commerce, and other commercial sources.
- Preparation of budgets and business plans.
- Court action for credit recovery.
- Telephone contact with debtors.
- Negotiations.
- Monitoring of repayment plans.
- Insurance.



AREAS OF FOCUS

- Consumer lending.
- Finance leases.
- Small- and large-value bank loans.
- Credit card loans.
- Debt repayments made automatically out of salary, direct debit and standing order instructions.
- Claims in insolvency procedures.



THE FEATURE OF OUR SERVICES

- Sharing of strategies and collection policies with clients.
- Ability to process matters using the client's own software.
- Implementation of dedicated management models.
- Computerised interface for communication with information providers.
- Periodic reporting focused on sales and redemptions.
- Qualitative, quantitative and statistical analyses.
- Integrated and coordinated use of actions in and out of court.
- Complete nationwide reach, through a network of correspondent firms.



OFFICES

Founded in 1991 in Milan, La Scala has 9 offices in Italy, and its ranks include 170 lawyers and 100 supporting staff.

MILAN Via Correggio, 43

ROME Via Ombrone, 14

TURIN Corso Francia, 25

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