



UTILITIES & TELCO

LaScala



SOCIETÀ TRA AVVOCATI

# UTILITIES & TELCO

Since 2014 La Scala has entrusted a specialised team dedicated to utility operators (in particular gas & energy) and telecommunications. The team assists companies in all possible critical situations related to these sections: from the management of conflicts with suppliers and institutional bodies, to problems relating to retail and corporate clients. In the context of this practice, the professionals collaborate in an interdisciplinary manner with the other departments of the Firm that operate - both in-court and out-of-court - in the recovery of credits from the supply of natural gas, electricity, telephone lines and related services. The client thus has interdisciplinary teams available that integrate their various abilities.

Head of the team:

CHRISTIAN FAGGELLA (Managing Partner)

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# OUR SERVICES

- Judicial proceedings for cut-off of gas collection points: urgent petitions, summary jurisdiction judgments, petitions for judgments for payment; management of the subsequent enforcement phase, including through forced access.
- Actions to protect gas pipeline easements (preliminary proceedings and ordinary proceedings).
- In-court and out-of-court actions for recovery of credits relating to “Balancing service”.
- Credit recovery proceedings through personalised workflows that include:
  - Acquisition/checks of information from chambers of commerce and land registries, business information, income and asset information;
  - Mass mailing of demands for payment, injunctions, out-of-court documents;
  - Phone collection in support of judicial actions or preparation for the same;
  - Management of negotiations;
  - Monitoring of implementation of repayment plans;
  - Enforcement procedures against third parties;
  - Petitions for bankruptcy, filing of debt claims, monitoring of procedures.



# OUR SERVICES

- Mass, engineered management of claims.
- Assistance in mediation procedures.
- Opinions for reporting losses.
- Consulting for clients in legislative and regulatory matters.
- Assistance through training actions and support for internal functions, for the purpose of legal updating in the legislative and case law sectors, and the interpretation of the rules and regulations issued by the Authorities, both as an outsourcer and through organisation of in-house courses, tailored to the specific needs of the client.
- Secondment of our specialised associates to the client's premises for the execution of on site projects.



# OUR CHARACTERISTICS

- Sharing of strategies and collecting policies with clients and personalisation of work processes.
- Computerised interface with info provider.
- Willingness to work on client's management software.
- Implementation of dedicated management models.
- Periodic reporting focused on s.a.l. and KPIs.
- Qualitative, quantitative and statistical analysis.
- Synergy between out-of-court and in-court activities.
- Outsourcing of client's non-core functions.
- Total coverage of national territory, through approved network (service level agreements and internalization of costs).
- Legislative - case law help desk.



# OFFICES

Founded in 1991 in Milan, La Scala has 9 offices in Italy, and its ranks include 180 lawyers and 100 supporting staff.

**MILAN** Via Correggio, 43

**ROME** Via Ombrone, 14

**TURIN** Corso Francia, 25

**BOLOGNA** Via de' Griffoni, 10

**FLORENCE** Via de' Tornabuoni, 10

**VENICE** Via delle Industrie, 19/C

**VICENZA** Contrà Do Rode, 14

**PADUA** Via Rezzonico, 26

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