



ENTERPRISE

LaScala



SOCIETÀ TRA AVVOCATI

ENTERPRISE

The Enterprise area of La Scala comprises seven teams:

- Corporate/M&A
- Intellectual Property and Information Technology
- Civil Matters
- Insolvency
- Regulatory
- White-collar crime
- Tax

Each of these is headed by a partner, and the teams work in close cooperation.

The company is followed by birth; accompanied in its development and in extraordinary operations; assisted in crisis and restructuring.

The customer has always available interdisciplinary teams that integrate different skills.



CORPORATE/M&A

- Shareholders' agreements and corporate governance
- Advice to shareholders, boards and committees
- Due diligence activities
- Corporate transactions, M&A and private equity deals
- Debt and equity issuance in capital markets
- IPOs
- Commercial agreements
- Restructurings
- Litigation and arbitration procedures on corporate matters of different kinds
- Investment agreements
- Start-ups
- Corporate reorganisations



INSOLVENCY

- Arrangements, restructuring plans and restructuring agreements
- Assistance in the field of insolvency law, both in out-of-court than in litigation
- Advice on voluntary liquidation and cessation of business activity

WHITE-COLLAR CRIME

- Advice and assistance, on judicial and extrajudicial matters, on every area of criminal, corporate, commercial and industrial law.
- Offences related to tax, financial crime, and bankruptcy
- Environmental offences, and connected with health and safety
- Administrative liability of bodies corporate



INTELLECTUAL PROPERTY AND INFORMATION TECHNOLOGY

- Trademarks and patents
- Copyright and related rights
- Information technology
- Media & entertainment
- Data processing and confidentiality
- Franchising and distribution agreements
- Advertising and digital marketing
- Technology start-ups



CIVIL MATTERS

- Disputes on business matters, and commercial litigation (agency, leasing, factoring, franchising, retail, lease of business divisions, real estate)
- Disputes over corporate matters (joint ventures, sales of businesses and stakes in businesses, indemnity clauses, earn-out provisions)
- Disputes between shareholders, and between shareholders and directors; actions for liability brought against directors, statutory auditors, and external auditors
- Civil and commercial arbitration (both in accordance with civil procedure and otherwise)
- Disputes over wills and inheritance
- Disputes over real estate matters, including joint property
- Consumer protection
- Choice of jurisdiction, and measures safeguarding the interests of those lacking full capacity



REGULATORY

- Interpretation and application of relevant regulations
- Advice to boards and committees on corporate governance and internal control structures
- Preparation and review of internal rules, operating processes and procedure manuals
- Preparation and review of standard contractual documentation
- Evaluation of operating models' compliance with regulatory requirements
- Applications for registration of various sorts
- Preparation of organisational templates for the purposes of Legislative Decree 231/2001



TAX

- National, community and international tax law
- Tax planning for businesses and individuals; generational passages
- Markets and financial intermediaries, real estate and natural person taxation
- Tax audits and tax litigation
- Tax advice specialized in M&A activity, national and international LBO, IPOs and bond offers, conversion in securities and structured finance operations



WHY LA SCALA

A team of over 280 people, distributed over 10 locations in Italy, combines leadership, industry knowledge, technical skills, multidisciplinary and great experience.

Concreteness, innovation, punctuality and sobriety are the distinguishing factors of La Scala.

The ability to offer servicing solutions through professionals with a consolidated experience in the legal field represents our added value.

And through Iusletter, our legal update portal, customers can count on a continuous flow of information that analyzes and elaborates the most controversial aspects of the sector in “real time”.

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