



NPLS

LaScala



SOCIETÀ TRA AVVOCATI

NPLs

La Scala has established a team dedicated entirely to the management of Non Performing Loans, both of banking and para-banking origin, across all of its offices and focused, in particular, in the outsourcing management of difficult to collect loan portfolios.

Thanks to decades of experience in this field, now La Scala have a unique expertise in managing portfolios of particular complexity and size.

Heads of the team:

MASSIMO LATTUADA (Partner)

GIUSEPPE CAPUTI (Partner)



OUR SERVICES

- Due diligence: support in identifying, analysing and evaluating portfolios
- Securitisations
- Receivables management and recovery on an outsourcing basis
- Data entry
- Obtaining and checking information, from sources such as land registries, chambers of commerce, and other commercial sources
- Preparation of budgets and business plans
- Court action for credit recovery
- Telephone contact with debtors
- Negotiations
- Monitoring of repayment plans
- Insurance



AREAS OF FOCUS

- Consumer lending
- Finance leases
- Small- and large-value bank loans
- Credit card loans
- Debt repayments made automatically out of salary, direct debit and standing order instructions
- Claims in insolvency procedures



THE FEATURE OF OUR SERVICES

- Sharing of strategies and collection policies with clients
- Ability to process matters using the client's own software
- Implementation of dedicated management models
- Computerised interface for communication with information providers
- Periodic reporting focused on sales and redemptions
- Qualitative, quantitative and statistical analyses
- Integrated and coordinated use of actions in and out of court
- Complete nationwide reach, through a network of correspondent firms



WHY LA SCALA

A team of over 280 people, distributed over 10 locations in Italy, combines leadership, industry knowledge, technical skills, multidisciplinary and great experience.

Concreteness, innovation, punctuality and sobriety are the distinguishing factors of La Scala.

The ability to offer servicing solutions through professionals with a consolidated experience in the legal field represents our added value.

And through Iusletter, our legal update portal, customers can count on a continuous flow of information that analyzes and elaborates the most controversial aspects of the sector in “real time”.

lascalaw.com | iusletter.com

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