



UTILITIES & TELCO

LaScala



SOCIETÀ TRA AVVOCATI

# UTILITIES & TELCO

A specialized, interdisciplinary and integrated team is dedicated to utilities and telecommunications operators.

The team supports companies sector in resolving their typical problems: from managing conflict situations with suppliers and institutional bodies, to issues related to retail and corporate customers. The credit recovery deriving from the supply of natural gas, electricity, telephone utilities and related services, is supported both in extrajudicial and judicial phases.

A constant exchange, with the other departments of the Firm, of highly specialized experiences and skills, guarantees flexibility in the direction and management of mandates.

Head of the team:

**CHRISTIAN FAGGELLA (Managing Partner)**



# OUR SERVICES

- Judicial proceedings for cut-off of gas collection points: urgent petitions, summary jurisdiction judgments, petitions for judgments for payment; management of the subsequent enforcement phase, including through forced access
- Actions to protect gas pipeline easements (preliminary proceedings and ordinary proceedings)
- In-court and out-of-court actions for recovery of credits relating to “Balancing service”
- Credit recovery proceedings through personalised workflows that include:
  - Acquisition/checks of information from chambers of commerce and land registries, business information, income and asset information
  - Mass mailing of demands for payment, injunctions, out-of-court documents
  - Phone collection in support of judicial actions or preparation for the same
  - Management of negotiations
  - Monitoring of implementation of repayment plans
  - Enforcement procedures against third parties
  - Petitions for bankruptcy, filing of debt claims, monitoring of procedures



# OUR SERVICES

- Mass, engineered management of claims
- Assistance in mediation procedures
- Opinions for reporting losses
- Consulting for clients in legislative and regulatory matters
- Assistance through training actions and support for internal functions, for the purpose of legal updating in the legislative and case law sectors, and the interpretation of the rules and regulations issued by the Authorities, both as an outsourcer and through organisation of in-house courses, tailored to the specific needs of the client
- Secondment of our specialised associates to the client's premises for the execution of on site projects



# THE FEATURE OF OUR SERVICES

- Sharing of strategies and collecting policies with clients and personalisation of work processes
- Computerised interface with info provider
- Willingness to work on client's management software
- Implementation of dedicated management models
- Periodic reporting focused on s.a.l. and KPIs
- Qualitative, quantitative and statistical analysis
- Synergy between out-of-court and in-court activities
- Outsourcing of client's non-core functions
- Total coverage of national territory, through approved network (service level agreements and internalization of costs)
- Legislative - case law help desk



# WHY LA SCALA

A team of over 280 people, distributed over 10 locations in Italy, combines leadership, industry knowledge, technical skills, multidisciplinary and great experience.

Concreteness, innovation, punctuality and sobriety are the distinguishing factors of La Scala.

The ability to offer servicing solutions through professionals with a consolidated experience in the legal field represents our added value.

And through Iusletter, our legal update portal, customers can count on a continuous flow of information that analyzes and elaborates the most controversial aspects of the sector in “real time”.

[lascalaw.com](http://lascalaw.com) | [iusletter.com](http://iusletter.com)

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